PASS GEORGIA
REAL ESTATE EXAM PREP

GEORGIA REAL ESTATE EXAM GLOSSARY

# Brokerage engagement

A brokerage engagement is a written contract in which a seller, buyer, landlord, or tenant becomes a client of a Georgia broker and the parties state the brokerage services, duties, terms, and compensation arrangement.

| OFFICIAL AREA | KNOWLEDGE CLUSTER | LEARNING SYSTEM |
|---|---|---|
| **Real Estate Practice in Georgia** | **Georgia relationships** | **Define, distinguish, apply, retrieve** |

### SOURCE STANDARD

Official exam outline plus authoritative Georgia or federal references where the topic has a controlling rule. Independent educational resource, not affiliated with GREC or PSI.

01 / COMPLETE LESSON

# Build the complete exam definition

Learn the rule, separate it from the nearest distractor, then apply it to a Georgia fact pattern.

CORE DEFINITION

### What does Brokerage engagement mean?

A brokerage engagement is a written contract in which a seller, buyer, landlord, or tenant becomes a client of a Georgia broker and the parties state the brokerage services, duties, terms, and compensation arrangement.

CLOSEST DISTINCTION

### How do you separate the nearest exam answer?

A brokerage engagement creates representation. A transaction broker may assist a customer without entering an engagement to represent that person.

GEORGIA APPLICATION

### What changes or stays the same in Georgia?

BRRETA's written-engagement rule is central to Georgia agency questions. The agreement's scope and duration matter alongside the statute.

WORKED EXAMPLE

A buyer and broker sign an agreement authorizing the broker to locate property and represent the buyer for a stated period.

EXAM TRAP

A purchase contract is between transaction parties. It is not the same document as the brokerage engagement between client and broker.

**Memory cue: A purchase contract is between transaction parties.**

02 / PRACTICE AND MASTERY

# Retrieve the rule under exam conditions

Answer before reading the explanation. Then explain why every distractor belongs to a different term.

ORIGINAL PRACTICE CHECK

Which statement correctly explains Brokerage engagement?

- **A** A client is a person who enters a brokerage engagement with a broker.
- **B** A customer is a party in a real estate transaction whom a broker does not represent but may assist through ministerial acts.
- **C** A brokerage engagement is a written contract in which a seller, buyer, landlord, or tenant becomes a client of a Georgia broker and the parties state the brokerage services, duties, terms, and compensation arrangement.
- **D** A listing agreement is a written brokerage engagement in which an owner authorizes a broker to market property and perform stated services under defined terms, duration, duties, and compensation provisions.

CORRECT ANSWER: C

Brokerage engagement is correct. A brokerage engagement is a written contract in which a seller, buyer, landlord, or tenant becomes a client of a Georgia broker and the parties state the brokerage services, duties, terms, and compensation arrangement. A brokerage engagement creates representation. A transaction broker may assist a customer without entering an engagement to represent that person. BRRETA's written-engagement rule is central to Georgia agency questions. The agreement's scope and duration matter alongside the statute.

MASTERY TRACKER

Mark each box only when you can perform the skill without looking.

- [ ] I can define the term in one precise sentence.
- [ ] I can separate it from the closest look-alike.
- [ ] I can explain the Georgia rule or confirm that the national rule applies.
- [ ] I can answer the practice check and explain every option.

03 / CONNECTIONS AND AUTHORITY

# Connect the term to the wider exam

Use these relationships to move from isolated recall to a connected exam model.

RELATED TERM

### Client

A client is a person who enters a brokerage engagement with a broker.

https://www.passgeorgiarealestate.com/glossary/client

RELATED TERM

### Customer

A customer is a party in a real estate transaction whom a broker does not represent but may assist through ministerial acts.

https://www.passgeorgiarealestate.com/glossary/customer

RELATED TERM

### Listing agreement

A listing agreement is a written brokerage engagement in which an owner authorizes a broker to market property and perform stated services under defined terms, duration, duties, and compensation provisions.

https://www.passgeorgiarealestate.com/glossary/listing-agreement

RELATED TERM

### Buyer brokerage agreement

A buyer brokerage agreement is a written brokerage engagement authorizing a broker to represent a buyer in locating, evaluating, negotiating for, or acquiring property under stated terms.

https://www.passgeorgiarealestate.com/glossary/buyer-brokerage-agreement

RECOMMENDED NEXT COMPLETE LESSON

### Real Estate Practice in Georgia complete lesson

https://www.passgeorgiarealestate.com/study-guide/georgia-practice/brokerage-engagements

EXAM SOURCES AND AUTHORITY NOTES

**1. PSI Georgia Candidate Information Bulletin, 7/1/2026**

Official exam administration and content-outline source.

https://test-takers.psiexams.com/api/content/bulletin/4672

**2. Georgia Brokerage Relationships in Real Estate Transactions Act**

GREC's official law portal links to Title 10, Chapter 6A, the Georgia agency statute.

https://grec.state.ga.us/information-research/license-law/