PASS GEORGIA
REAL ESTATE EXAM PREP

GEORGIA REAL ESTATE EXAM GLOSSARY

Buyer brokerage agreement

A buyer brokerage agreement is a written brokerage engagement authorizing a broker to represent a buyer in locating, evaluating, negotiating for, or acquiring property under stated terms.

OFFICIAL AREA	KNOWLEDGE CLUSTER	LEARNING SYSTEM
Agency	**Brokerage engagements**	**Define, distinguish, apply, retrieve**

SOURCE STANDARD

Official exam outline plus authoritative Georgia or federal references where the topic has a controlling rule. Independent educational resource, not affiliated with GREC or PSI.

01 / COMPLETE LESSON

Build the complete exam definition

Learn the rule, separate it from the nearest distractor, then apply it to a Georgia fact pattern.

CORE DEFINITION

What does Buyer brokerage agreement mean?

A buyer brokerage agreement is a written brokerage engagement authorizing a broker to represent a buyer in locating, evaluating, negotiating for, or acquiring property under stated terms.

CLOSEST DISTINCTION

How do you separate the nearest exam answer?

The agreement creates the buyer-client relationship with the broker. It is separate from the purchase offer made to a seller.

GEORGIA APPLICATION

What changes or stays the same in Georgia?

Under BRRETA, the writing defines the representation, duration, duties, compensation arrangement, and other required terms. Without an engagement, the buyer is a customer rather than a client of that broker.

WORKED EXAMPLE

A buyer signs a six-month exclusive engagement before the agent advises on offer strategy and negotiates as the buyer's representative.

EXAM TRAP

Showing property or sending listings does not by itself prove the buyer signed a brokerage engagement.

Memory cue: Showing property or sending listings does not by itself prove the buyer signed a brokerage engagement.

02 / PRACTICE AND MASTERY

Retrieve the rule under exam conditions

Answer before reading the explanation. Then explain why every distractor belongs to a different term.

ORIGINAL PRACTICE CHECK

Which statement correctly explains Buyer brokerage agreement?

A A brokerage engagement is a written contract in which a seller, buyer, landlord, or tenant becomes a client of a Georgia broker and the parties state the brokerage services, duties, terms, and compensation arrangement.

B A listing agreement is a written brokerage engagement in which an owner authorizes a broker to market property and perform stated services under defined terms, duration, duties, and compensation provisions.

C A buyer brokerage agreement is a written brokerage engagement authorizing a broker to represent a buyer in locating, evaluating, negotiating for, or acquiring property under stated terms.

D A client is a person who enters a brokerage engagement with a broker.

CORRECT ANSWER: C

Buyer brokerage agreement is correct. A buyer brokerage agreement is a written brokerage engagement authorizing a broker to represent a buyer in locating, evaluating, negotiating for, or acquiring property under stated terms. The agreement creates the buyer-client relationship with the broker. It is separate from the purchase offer made to a seller. Under BRRETA, the writing defines the representation, duration, duties, compensation arrangement, and other required terms. Without an engagement, the buyer is a customer rather than a client of that broker.

MASTERY TRACKER

Mark each box only when you can perform the skill without looking.

- [ ] I can define the term in one precise sentence.
- [ ] I can separate it from the closest look-alike.
- [ ] I can explain the Georgia rule or confirm that the national rule applies.
- [ ] I can answer the practice check and explain every option.

03 / CONNECTIONS AND AUTHORITY

Connect the term to the wider exam

Use these relationships to move from isolated recall to a connected exam model.

RELATED TERM

Brokerage engagement

A brokerage engagement is a written contract in which a seller, buyer, landlord, or tenant becomes a client of a Georgia broker and the parties state the brokerage services, duties, terms, and compensation arrangement.

https://www.passgeorgiarealestate.com/glossary/brokerage-engagement

RELATED TERM

Listing agreement

A listing agreement is a written brokerage engagement in which an owner authorizes a broker to market property and perform stated services under defined terms, duration, duties, and compensation provisions.

https://www.passgeorgiarealestate.com/glossary/listing-agreement

RELATED TERM

Client

A client is a person who enters a brokerage engagement with a broker.

https://www.passgeorgiarealestate.com/glossary/client

RELATED TERM

Customer

A customer is a party in a real estate transaction whom a broker does not represent but may assist through ministerial acts.

https://www.passgeorgiarealestate.com/glossary/customer

RECOMMENDED NEXT COMPLETE LESSON

Agency complete lesson

https://www.passgeorgiarealestate.com/study-guide/agency/representation-agreements

EXAM SOURCES AND AUTHORITY NOTES

1. PSI Georgia Candidate Information Bulletin, 7/1/2026

Official exam administration and content-outline source.

https://test-takers.psiexams.com/api/content/bulletin/4672

2. Georgia Brokerage Relationships in Real Estate Transactions Act

GREC's official law portal links to Title 10, Chapter 6A, the Georgia agency statute.

https://grec.state.ga.us/information-research/license-law/

3. Georgia Real Estate Commission Rules, Chapter 520-1

Official Georgia Secretary of State publication of Commission rules governing licensure and brokerage.

https://rules.sos.ga.gov/gac/520-1