PASS GEORGIA
REAL ESTATE EXAM PREP

GEORGIA REAL ESTATE EXAM GLOSSARY

Executory contract

An executory contract is a valid agreement under which one or more parties still have material performance due, such as a purchase contract between acceptance and closing.

OFFICIAL AREA	KNOWLEDGE CLUSTER	LEARNING SYSTEM
Contracts	**Contract performance**	**Define, distinguish, apply, retrieve**

SOURCE STANDARD

Official exam outline plus authoritative Georgia or federal references where the topic has a controlling rule. Independent educational resource, not affiliated with GREC or PSI.

01 / COMPLETE LESSON

Build the complete exam definition

Learn the rule, separate it from the nearest distractor, then apply it to a Georgia fact pattern.

CORE DEFINITION

What does Executory contract mean?

An executory contract is a valid agreement under which one or more parties still have material performance due, such as a purchase contract between acceptance and closing.

CLOSEST DISTINCTION

How do you separate the nearest exam answer?

Executory means performance remains. Executed means all required performance is complete.

GEORGIA APPLICATION

What changes or stays the same in Georgia?

Most Georgia purchase agreements are executory during due diligence, financing, title work, and the period before the attorney closing.

WORKED EXAMPLE

The parties have signed, but the buyer must obtain financing and pay while the seller must deliver marketable title at closing.

EXAM TRAP

Executory does not mean defective, uncertain, or unenforceable. It describes performance status only.

Memory cue: Executory does not mean defective, uncertain, or unenforceable.

02 / PRACTICE AND MASTERY

Retrieve the rule under exam conditions

Answer before reading the explanation. Then explain why every distractor belongs to a different term.

ORIGINAL PRACTICE CHECK

Which statement correctly explains Executory contract?

- **A** An executed contract is a contract in which all parties have completed the promised performance.
- **B** A contingency is a contract condition that makes a party's duty, right to terminate, or obligation to proceed depend on a stated event, standard, deadline, or approval.
- **C** An executory contract is a valid agreement under which one or more parties still have material performance due, such as a purchase contract between acceptance and closing.
- **D** A due-diligence period is a negotiated contract window during which a buyer may investigate the property and exercise the termination rights stated in the agreement, often for any reason when the contract grants that broad right.

CORRECT ANSWER: C

Executory contract is correct. An executory contract is a valid agreement under which one or more parties still have material performance due, such as a purchase contract between acceptance and closing. Executory means performance remains. Executed means all required performance is complete. Most Georgia purchase agreements are executory during due diligence, financing, title work, and the period before the attorney closing.

MASTERY TRACKER

Mark each box only when you can perform the skill without looking.

- [ ] I can define the term in one precise sentence.
- [ ] I can separate it from the closest look-alike.
- [ ] I can explain the Georgia rule or confirm that the national rule applies.
- [ ] I can answer the practice check and explain every option.

03 / CONNECTIONS AND AUTHORITY

Connect the term to the wider exam

Use these relationships to move from isolated recall to a connected exam model.

RELATED TERM

Executed contract

An executed contract is a contract in which all parties have completed the promised performance.

https://www.passgeorgiarealestate.com/glossary/executed-contract

RELATED TERM

Contingency

A contingency is a contract condition that makes a party's duty, right to terminate, or obligation to proceed depend on a stated event, standard, deadline, or approval.

https://www.passgeorgiarealestate.com/glossary/contingency

RELATED TERM

Due-diligence period

A due-diligence period is a negotiated contract window during which a buyer may investigate the property and exercise the termination rights stated in the agreement, often for any reason when the contract grants that broad right.

https://www.passgeorgiarealestate.com/glossary/due-diligence-period

RELATED TERM

Closing attorney

A closing attorney is the Georgia-licensed lawyer who conducts the legal closing, oversees execution and disbursement, and handles the conveyancing and title-related legal work that constitutes the practice of law.

https://www.passgeorgiarealestate.com/glossary/closing-attorney

RECOMMENDED NEXT COMPLETE LESSON

Contracts complete lesson

https://www.passgeorgiarealestate.com/study-guide/contracts/classifications-and-status

EXAM SOURCES AND AUTHORITY NOTES

1. PSI Georgia Candidate Information Bulletin, 7/1/2026

Official exam administration and content-outline source.

https://test-takers.psiexams.com/api/content/bulletin/4672