PASS GEORGIA
REAL ESTATE EXAM PREP

GEORGIA REAL ESTATE EXAM GLOSSARY

Group boycott

A group boycott is coordinated action by competitors to refuse to deal with a person, firm, platform, supplier, or customer as a way to exclude, punish, coerce, or restrain competition.

OFFICIAL AREA	KNOWLEDGE CLUSTER	LEARNING SYSTEM
Practice of Real Estate	**Competition and business conduct**	**Define, distinguish, apply, retrieve**

SOURCE STANDARD

Official exam outline plus authoritative Georgia or federal references where the topic has a controlling rule. Independent educational resource, not affiliated with GREC or PSI.

01 / COMPLETE LESSON

Build the complete exam definition

Learn the rule, separate it from the nearest distractor, then apply it to a Georgia fact pattern.

CORE DEFINITION

What does Group boycott mean?

A group boycott is coordinated action by competitors to refuse to deal with a person, firm, platform, supplier, or customer as a way to exclude, punish, coerce, or restrain competition.

CLOSEST DISTINCTION

How do you separate the nearest exam answer?

One firm may independently choose its business partners for lawful reasons. Competitors agreeing together to cut off a target creates the antitrust issue.

GEORGIA APPLICATION

What changes or stays the same in Georgia?

Georgia licensees and trade groups must preserve independent brokerage decisions. Collective pressure against a discount broker or new business model is a classic exam pattern.

WORKED EXAMPLE

Several competing brokers agree not to show any listing from a firm that offers lower fees.

EXAM TRAP

Calling the action a professional standard does not eliminate the competitor agreement.

Memory cue: Calling the action a professional standard does not eliminate the competitor agreement.

02 / PRACTICE AND MASTERY

Retrieve the rule under exam conditions

Answer before reading the explanation. Then explain why every distractor belongs to a different term.

ORIGINAL PRACTICE CHECK

Which statement correctly explains Group boycott?

- **A** Antitrust law protects competition by prohibiting agreements and conduct that unreasonably restrain trade, including price fixing, market allocation, and certain group boycotts among competitors.
- **B** Price fixing is an agreement among competitors to set, stabilize, raise, lower, or otherwise coordinate prices or price-related terms instead of deciding them independently.
- **C** A group boycott is coordinated action by competitors to refuse to deal with a person, firm, platform, supplier, or customer as a way to exclude, punish, coerce, or restrain competition.
- **D** Market allocation is an agreement among competitors to divide customers, territories, property types, price ranges, or other markets so they avoid competing with one another.

CORRECT ANSWER: C

Group boycott is correct. A group boycott is coordinated action by competitors to refuse to deal with a person, firm, platform, supplier, or customer as a way to exclude, punish, coerce, or restrain competition. One firm may independently choose its business partners for lawful reasons. Competitors agreeing together to cut off a target creates the antitrust issue. Georgia licensees and trade groups must preserve independent brokerage decisions. Collective pressure against a discount broker or new business model is a classic exam pattern.

MASTERY TRACKER

Mark each box only when you can perform the skill without looking.

- [ ] I can define the term in one precise sentence.
- [ ] I can separate it from the closest look-alike.
- [ ] I can explain the Georgia rule or confirm that the national rule applies.
- [ ] I can answer the practice check and explain every option.

03 / CONNECTIONS AND AUTHORITY

Connect the term to the wider exam

Use these relationships to move from isolated recall to a connected exam model.

RELATED TERM

Antitrust

Antitrust law protects competition by prohibiting agreements and conduct that unreasonably restrain trade, including price fixing, market allocation, and certain group boycotts among competitors.

https://www.passgeorgiarealestate.com/glossary/antitrust

RELATED TERM

Price fixing

Price fixing is an agreement among competitors to set, stabilize, raise, lower, or otherwise coordinate prices or price-related terms instead of deciding them independently.

https://www.passgeorgiarealestate.com/glossary/price-fixing

RELATED TERM

Market allocation

Market allocation is an agreement among competitors to divide customers, territories, property types, price ranges, or other markets so they avoid competing with one another.

https://www.passgeorgiarealestate.com/glossary/market-allocation

RELATED TERM

Independent contractor

An independent contractor is a worker treated as operating independently rather than as an employee under the legal test relevant to the issue.

https://www.passgeorgiarealestate.com/glossary/independent-contractor

RECOMMENDED NEXT COMPLETE LESSON

Practice of Real Estate complete lesson

https://www.passgeorgiarealestate.com/study-guide/practice-of-real-estate/antitrust

EXAM SOURCES AND AUTHORITY NOTES

1. PSI Georgia Candidate Information Bulletin, 7/1/2026

Official exam administration and content-outline source.

https://test-takers.psiexams.com/api/content/bulletin/4672

2. U.S. Department of Justice, Antitrust Laws and You

Federal source for competition principles and prohibited agreements.

https://www.justice.gov/atr/antitrust-laws-and-you