



GEORGIA REAL ESTATE EXAM GLOSSARY

Sponsoring broker

A sponsoring broker is the Georgia broker with whom a salesperson or certain other licensee affiliates so the license can be active and the licensee can perform brokerage activity through that broker.

OFFICIAL AREA

State Laws and Rules

KNOWLEDGE CLUSTER

Georgia brokerage roles

LEARNING SYSTEM

Define, distinguish, apply, retrieve

SOURCE STANDARD

Official exam outline plus authoritative Georgia or federal references where the topic has a controlling rule. Independent educational resource, not affiliated with GREC or PSI.

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01 / COMPLETE LESSON

Build the complete exam definition

Learn the rule, separate it from the nearest distractor, then apply it to a Georgia fact pattern.

CORE DEFINITION

What does Sponsoring broker mean?

A sponsoring broker is the Georgia broker with whom a salesperson or certain other licensee affiliates so the license can be active and the licensee can perform brokerage activity through that broker.

CLOSEST DISTINCTION

How do you separate the nearest exam answer?

Sponsorship describes the licensee's affiliation. Qualifying broker describes responsibility for a firm. In many settings the same person fills both roles, but the concepts are different.

GEORGIA APPLICATION

What changes or stays the same in Georgia?

A salesperson cannot lawfully practice independently between broker affiliations. Commission records and the required filing control active status.

WORKED EXAMPLE

After passing and completing licensing steps, a salesperson joins a brokerage and files the broker affiliation needed to activate the license.

EXAM TRAP

A verbal job offer from a brokerage does not by itself establish active license status.

Memory cue: A verbal job offer from a brokerage does not by itself establish active license status.



02 / PRACTICE AND MASTERY

Retrieve the rule under exam conditions

Answer before reading the explanation. Then explain why every distractor belongs to a different term.

ORIGINAL PRACTICE CHECK

Which statement correctly explains Sponsoring broker?

- A** A qualifying broker is the broker designated to GREC as responsible for a licensed firm's brokerage activity, affiliated licensees, trust funds, records, advertising, and compliance with Georgia license law and Commission rules.
- B** An active Georgia real estate license authorizes the holder to perform acts within that license class while properly affiliated, supervised, renewed, and compliant with applicable education and legal requirements.
- C** An inactive Georgia real estate license is current but not authorized for brokerage activity.
- D** A sponsoring broker is the Georgia broker with whom a salesperson or certain other licensee affiliates so the license can be active and the licensee can perform brokerage activity through that broker.

CORRECT ANSWER: D

Sponsoring broker is correct. A sponsoring broker is the Georgia broker with whom a salesperson or certain other licensee affiliates so the license can be active and the licensee can perform brokerage activity through that broker. Sponsorship describes the licensee's affiliation. Qualifying broker describes responsibility for a firm. In many settings the same person fills both roles, but the concepts are different. A salesperson cannot lawfully practice independently between broker affiliations. Commission records and the required filing control active status.

MASTERY TRACKER

Mark each box only when you can perform the skill without looking.

- ☐ I can define the term in one precise sentence.
- ☐ I can separate it from the closest look-alike.
- ☐ I can explain the Georgia rule or confirm that the national rule applies.
- ☐ I can answer the practice check and explain every option.



03 / CONNECTIONS AND AUTHORITY

Connect the term to the wider exam

Use these relationships to move from isolated recall to a connected exam model.

RELATED TERM

Qualifying broker

A qualifying broker is the broker designated to GREC as responsible for a licensed firm's brokerage activity, affiliated licensees, trust funds, records, advertising, and compliance with Georgia license law and Commission rules.

<https://www.passgeorgiarealestate.com/glossary/qualifying-broker>

RELATED TERM

Active license

An active Georgia real estate license authorizes the holder to perform acts within that license class while properly affiliated, supervised, renewed, and compliant with applicable education and legal requirements.

<https://www.passgeorgiarealestate.com/glossary/active-license>

RELATED TERM

Inactive license

An inactive Georgia real estate license is current but not authorized for brokerage activity.

<https://www.passgeorgiarealestate.com/glossary/inactive-license>

RELATED TERM

Georgia salesperson

A Georgia salesperson is an individual licensed to perform real estate brokerage activity on behalf of a broker.

<https://www.passgeorgiarealestate.com/glossary/georgia-salesperson>

RECOMMENDED NEXT COMPLETE LESSON

State Laws and Rules complete lesson

<https://www.passgeorgiarealestate.com/georgia-real-estate-sponsoring-broker>

EXAM SOURCES AND AUTHORITY NOTES

1. PSI Georgia Candidate Information Bulletin, 7/1/2026

Official exam administration and content-outline source.

<https://test-takers.psiexams.com/api/content/bulletin/4672>

2. Georgia Real Estate Commission Rules, Chapter 520-1

Official Georgia Secretary of State publication of Commission rules governing licensure and brokerage.

<https://rules.sos.ga.gov/gac/520-1>